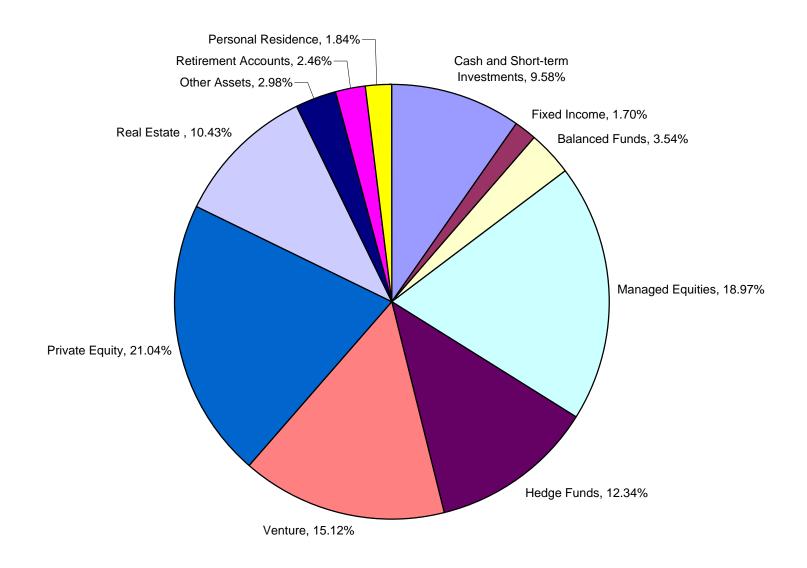


Heritage Wealth Counselors, LLC 429 Rockaway Valley Road Boonton Township, NJ 07005

Sample Report

John Sample Assets as of 12/31/2004



Sample Family Balance Sheet as of 12/31/2004

as of 12/31/2004	<u>Total</u>		Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>	Sample Equity <u>Partnership</u>	Sample Venture <u>Partnership</u>	Sample <u>Trust</u>
Assets								
Cash and Short-term Investments	\$13,553,010	9.20%	\$7,768,000	\$5,775,010	\$10,000	\$0	\$0	\$0
Fixed Income	2,400,000	1.63%	1,100,000	1,300,000	0	0	0	0
Balanced Funds	5,000,000	3.39%	5,000,000	0	0	0	0	0
Managed Equities	26,830,000	18.21%	22,715,000	0	0	3,750,000	0	365,000
Subtotal	\$47,783,010	32.44%	\$36,583,000	\$7,075,010	\$10,000	\$3,750,000	\$0	\$365,000
Hedge Funds	18,461,300	12.53%	3,261,300	15,200,000	0	0	0	0
Venture Investments	21,385,605	14.52%	16,496,505	1,900,000	0	0	2,630,000	359,100
Private Equity Investments	29,750,000	20.19%	16,750,000	5,000,000	8,000,000	0	0	0
Real Estate Investments	14,750,000	10.01%	4,750,000	10,000,000	0	0	0	0
Other Assets	4,212,500	2.86%	2,865,000	1,347,500	0	0	0	0
Retirement Accounts	3,475,000	2.36%	3,475,000	0	0	0	0	0
Personal Residences	7,500,000	5.09%	2,600,000	0	0	0	0	0
Affiliated Loans	0	0.00%	(6,327,500)	6,327,500				
Total Assets	\$147,317,415	100.00%	\$80,453,305	\$46,850,010	\$8,010,000	\$3,750,000	\$2,630,000	\$724,100
<u>Liabitities</u>								
Estimated Tax Reserve	(1,000,000)		(1,000,000)					
Bank Credit Line - 30 day libor plus 100 - 3.39%	0		0					
Bank Mortgage 30 year fixed 4.95% due 7/2033	(1,000,000)		(1,000,000)					
Total Liabilities	(\$2,000,000)		(\$2,000,000)	\$0	\$0	\$0	\$0	\$0
Net Assets	\$145,317,415		\$78,453,305	\$46,850,010	\$8,010,000	\$3,750,000	\$2,630,000	\$724,100

Sample Family Balance Sheet as of 12/31/2004

	<u>Total</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>	Sample Equity <u>Partnership</u>	Sample Venture <u>Partnership</u>	Sample <u>Trust</u>
Future Commitments and Contingent Liabilities							
ABC Asian Mezzanine Partners 2003-A, L.P. Total commitment \$9.5M; funded commitment \$2.6M	\$2		\$2				
Bank Strategic Partners II, LP (Secondary LBO Fund) Total commitment \$5M; funded commitment \$2.6M	2,500,000	2,500,000					
Banker and Banker Opportunities Fund II, LP Total commitment \$1M, funded commitment \$300K	750,000	750,000					
Renaissance Hotel Total commitment \$1M, funded commitment \$440K	500,000	500,000					
Banker and Banker Opportunities Fund, LP Total commitment \$2M, funded commitment \$1.7M	300,000		300,000				
Subtotal	\$4,050,002	\$3,750,000	\$300,002	\$0	\$0	\$0	\$0
Estimated Tax Reserve	1,000,000	1,000,000					
Total	\$5,050,002	\$4,750,000	\$300,002	\$0	\$0	\$0	\$0

Sample Family Ownership by Individual as of 12/31/2004

	<u>Total</u>	John & Ja <u>Owner. %</u>	ne Sample <u>Amount</u>	Sampl Owner. %	le Son <u>Amount</u>	Sample Da Owner. %	aughter 1 <u>Amount</u>	Sample Da Owner. %	aughter 2 <u>Amount</u>
Net Asset Values as of 12/31/2004									
John & Jane Sample	\$69,453,305	100.00%	\$69,453,305	0.00%	\$0	0.00%	\$0	0.00%	\$0
Sample Family Partnership	46,850,010	99.00%	46,381,510	0.00%	0	0.00%	0	1.00%	468,500
Sample Income Partnership	8,010,000	70.00%	5,607,000	15.00%	1,201,500	15.00%	1,201,500	0.00%	0
Sample Equity Partnership	3,750,000	95.00%	3,562,500	2.50%	93,750	2.50%	93,750	0.00%	0
Sample Venture Partnership	2,630,000	70.00%	1,841,000	15.00%	394,500	15.00%	394,500	0.00%	0
Sample Trust	724,100	0.00%	0	0.00%	0	0.00%	0	100.00%	724,100
Total	\$131,417,415		\$126,845,315		\$1,689,750		\$1,689,750		\$1,192,600
Cost									
Sample Income Partnership					\$800,000		\$800,000		
Sample Equity Partnership					50,000		50,000		
Sample Venture Partnership					150,000		150,000		
Total					\$1,000,000		\$1,000,000		

Sample Family Balance Sheet Detail as of 12/31/2004

as of 12/31/2004					0		0	0	
Financial Institution - Money Manager	<u>Description</u>	Account #	<u>Total</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>	Sample Equity <u>Partnership</u>	Sample Venture <u>Partnership</u>	Sample <u>Trust</u>
Cash									
The Vanguard Group	Pa.Tax-Exempt MM - 1.55% Tax-Exempt MM - 1.58%	xxxxx xxxxx	\$3,500,000 2,400,000	\$3,500,000 2,400,000					
Citigroup Global Markets	Smith Barney Municipal MM Franklin Money Fund Smith Barney Municipal MM	XXXXX XXXXX XXXXX	1,000,000 450,000 5	1,000,000 450,000	5				
Goldman Sachs	\$1,755,575 Euros - 1.58% taxable	xxxxx xxxxx	2,400,000 150,000		2,400,000 150,000				
Wachovia Securities	Checking account Revocable Trust checking High Perf. MM - 2.52% taxable City State Tax-Exempt MM Cap account MM69% High Perf. MM - 2.52% taxable	XXXXX XXXXX XXXXX XXXXX XXXXX	200,000 85,000 250,000 80,000 3,000,000 25,000 10,000 5	85,000 250,000 80,000	3,000,000 25,000 5	10,000			
First Example LLC		xxxxx	3,000	3,000					
Total Cash			\$13,553,010	\$7,768,000	\$5,775,010	\$10,000	\$0	\$0	\$0
Fixed Income									
Goldman Sachs	ABC "Xnotes 1" due 12/20/2007 2%		1,300,000		1,300,000				
TD Waterhouse	ABC Construction - 14% promissory note payable monthly due 5/1/2005		500,000	500,000					
TD Waterhouse	City Public Telephone 12.5% Senior Secured Note payable quarterly due 10/30/2008		500,000	500,000					
TD Waterhouse	Township, State Bond	xxxxx	100,000	100,000					
Total Fixed Income			\$2,400,000	\$1,100,000	\$1,300,000	\$0	\$0	\$0	\$0
Balanced Funds									
TD Waterhouse	Income producing energy trusts Income producing energy trusts	XXXXX XXXXX	\$3,500,000 1,500,000	\$3,500,000 1,500,000					
Total Balanced Funds			\$5,000,000	\$5,000,000	\$0	\$0	\$0	\$0	\$0

Sample Family Balance Sheet Detail as of 12/31/2004

Financial Institution - Money Manager	<u>Description</u>	Account #	<u>Total</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>	Sample Equity <u>Partnership</u>	Sample Venture <u>Partnership</u>	Sample <u>Trust</u>
Managed Equities									
TD Waterhouse	Individual stocks Individual stocks Individual stocks Cash	XXXXX XXXXX XXXXX	\$13,500,000 350,000 350,000 15,000	\$13,500,000 350,000					350,000 15,000
Citigroup Global Markets	All Cap Value, gravitates to Midcap	xxxxx	3,750,000				3,750,000		
Credit Suisse First Boston	Large Cap Value	xxxxx	2,500,000	2,500,000					
Goldman Sachs	Individual stocks	xxxxx	2,250,000	2,250,000					
Example Growth Partners, L.P. Example Small Cap Partners, L.P.	Large Cap Growth Small Cap Growth		1,500,000 500,000	1,500,000 500,000					
W. W. Berlioz & Company	4 individual stocks	xxxxx	500,000	500,000					
Paul Money & Company	5 individual stocks The XYZ Companies (XYZ) 500,000 shares @ \$2 with 50% warrant coverage at \$4 expiring 11/2009 (PIPE) trading @ \$3.50	xxxxx	350,000 1,000,000	350,000 1,000,000					
Marble Associates	20,000 123 Satellite Radio	xxxxx	150,000	150,000					
MH Manager		xxxxx	60,000	60,000					
Wells Fargo	Div. reinvest.plan - 637.027 shares Div. reinvest.plan - 357.039 shares	xxxxx xxxxx	35,000 20,000	35,000 20,000					
Total Managed Equities			\$26,830,000	\$22,715,000	\$0	\$0	\$3,750,000	\$0	\$365,000
Hedge Funds									
Wells Fargo Securities	Beachwood Absolute Return Fund	est. at 12/31	\$8,250,000		\$8,250,000				
CMS	CMS/Manager Select Fund (-Q), LP	est. at 12/31	6,000,000		6,000,000				
Credit Suisse First Boston	Int'l Markets Long/Short Investors, a series of Int'l Markets Long/Short Fund,	est. at 12/31 LP	1,250,000	1,250,000					
Goldman Sachs	Warrant on Global Large Cap Index (Long/Short on FTSE All World Index)	xxxxx	1,000,000	1,000,000					
Goldman Sachs	Warrants on Global Hedge Fund Index	xxxxx	1,961,300	1,011,300	950,000				
Total Hedge Funds			\$18,461,300	\$3,261,300	\$15,200,000	\$0	\$0	\$0	\$0

Sample Family Balance Sheet Detail as of 12/31/2004

Financial Institution - Money Manager	Description	Account #	<u>Total</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>	Sample Equity <u>Partnership</u>	Sample Venture <u>Partnership</u>	Sample <u>Trust</u>
Venture Investments									
Investing Brothers, Inc									
	Individual stocks, notes and warrants	XXXXX	\$8,646,505	\$8,646,505					
	Individual stocks, notes and warrants	XXXXX	2,480,000					2,480,000	
	1000 shares of Example Inc.	XXXXX	359,100						359,100
	Individual stocks, notes and warrants	XXXXX	200,000		200,000				
Fish & Water	Individual stocks, notes and warrants		4,700,000	4,550,000				150,000	
	Opportunities Fund, LP		1,700,000		1,700,000				
	Opportunities Fund II, LP		300,000	300,000					
Marble Associates	Individual stocks, notes and warrants		3,000,000	3,000,000					
Total Venture Investments			\$21,385,605	\$16,496,505	\$1,900,000	\$0	\$0	\$2,630,000	\$359,100

Sample Family Balance Sheet Detail as of 12/31/2004	<u>Date</u>	Total <u>Cost</u>	<i>Total</i> <u>Market</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>
Private Equity						
Sample Holdings, LLC - 13,800 common shares or 46% of equity and 10% Demand Promissory Note.		\$10,000,000 8,000,000	\$10,000,000 8,000,000	\$10,000,000		8,000,000
ABC Holdings, LLC - owns 100% of DEF, LLC and 60% of GHI LLC, securities owned include 12% & 0% promissory notes and 91.2% of equity interests.	10/9/03 3/10/04 1/10/03	10,000,000 3,000,000 re 1,500,000	2,250,000 paid in full 12/13/2 0	2004 into Sample	2,250,000 Investments	
Negotiations underway to sell DEF back to original owner for \$5.25 million cash and \$1.5 million 5 year note.						
'20% of GHI is pledged as security for 10% \$750K note.	1/10/03	750,000	0	0		
Subtotal Sample Holdings, LLC		\$12,250,000	\$2,250,000	\$0	\$2,250,000	\$0
Lehman Brothers Asian Mezzanine Partners 2003-A, L.P. Total commitment \$9.5M; funded commitment \$2.6M (value as of 9/30)	3/18/04	2,500,000	2,750,000		2,750,000	
Comet Inc.		2,500,000	2,500,000	2,500,000		
CSFB Strategic Partners II, LP (Secondary LBO Fund) Total commitment \$5M; funded commitment \$2.6M (value as of 9/30)	7/18/03	1,250,000	2,000,000	2,000,000		
DEF,LLC - 10% direct equity interest purchased from ABC	1/10/03	1,750,000	0	0		
Beachwood, LLC		1,000,000	1,000,000	1,000,000		
Waterview Properties, LLC - 100% equity interest, 75% of which was transferred to John Sample in satisfaction of a \$500,000 note from ABC that was in default. Prior owners have a 1 year right to reacquire their units for \$1M. Waterview owns the real estate of GHI which is currently under contract for \$1.25M.	3/10/04	500,000	1,250,000	1,250,000		
Total Private Equity		\$39,750,000	\$29,750,000	\$16,750,000	\$5,000,000	\$8,000,000

Sample Family Balance Sheet Detail as of 12/31/2004	<u>Date</u>	Total <u>Cost</u>	Total <u>Market</u>	Jane & John <u>Sample</u>	Sample Family <u>Partnership</u>	Sample Income <u>Partnership</u>
Real Estate						
Sample Building, Boca Raton FL Sample Realty Florida, LP CMS Entreprenurial Real Estate Fund III (value as of Sep. 2004) Renaissance Hotel (value as of Sep. 2004) Total commitment \$1M, funded commitment \$440K AWA Associates, LP - owns Hotel in Alabama	1986	675,000 30,000 80,000	\$11,000,000 1,500,000 1,250,000 400,000	\$1,000,000 1,500,000 1,250,000 400,000	\$10,000,000	
Argentine Grande, LLC 5 units consisting of a 7% two year Senior Secured Promissory Note due 3/15/2006 and one Class B membership interest	5/10/2004	250,000	250,000	250,000		
Raw land - 50 acres @ value of \$1,000 per acre in City, State			50,000	50,000		
Total Real Estate			\$14,750,000	\$4,750,000	\$10,000,000	\$0
Other Assets						
Note Receivable - John Sample Note Receivable - John Sample	3/11/04 6/1/02	\$3,000,000 2,200,000	\$3,000,000 2,200,000		\$3,000,000 2,200,000	
Note Receivable - John Sample Note Receivable - Sample Son 1	4/8/02	1,200,000 1,200,000	1,200,000 1,200,000	1,200,000	1,200,000	
Note Receivable - Sample Son 1 Note Receivable - Sample Son 2	4/30/04	500,000 500,000	500,000 500,000	500,000 500,000		
Note Receivable - Sample Son 3 Note Receivable - Joe Relative		500,000 500,000	500,000 500,000	500,000	500,000	
Strident Investment, LLC - 18.13% Strident ABC Investment, LLC - 20.67% Investment in Tech Technologies, LLC Investment in Tech Technologies, LLC	5/7/2002 2/4/2004 9/29/2004	475,000 465,000 70,000 50,000	300,000 475,000 75,000 50,000	75,000 50,000	300,000 475,000	
Deposit on Comet Airplane Investment in Sample Investments, LLC		37,500	40,000	40,000		
Total Other Assets		\$10,697,500	\$10,540,000	\$2,865,000	\$7,675,000	\$0

Sample Family Balance Sheet Detail as of 12/31/2004	<u>Date</u>	Total Cost	Total <u>Market</u>
Retirement Plans			
Retired Company (value as of 12/31/2004) Sample Company (value as of 12/31/2004)			\$3,400,000 75,000
Total			\$3,475,000

John Sample Cash Flow as of 12/31/2004	<u>Sep.</u>	Oct.	<u>Nov.</u>	<u>Dec.</u>	<u>Total</u>	Projected <u>Jan.</u>
Cash Flow Provided from Operating Activites						
Sample Income Fund - interest on note ABC LLC d/b/a/ Public Telephone - prepaid interest Tax-exempt dividends on cash balances Interest income on cash balances Industrial Insruance - principal and interest on note Argentine Grande, LLC - interest on 7% note Other income Miscellaneous expenses Accounting and legal fees Real estate taxes Personal expenses Investment expenses	\$150,000 0 2,000 10,000 0 0 (200) (2,000) 0 (2,500) (100,000)	\$0 0 1,500 10,000 6,000 0 200 (400) (1,500) (20,000) (60,000) (300)	\$0 30,000 10,000 500 3,000 0 0 (7,000) 0 (2,500) (50)	\$150,000 0 10,000 100 0 8,000 500 0 (6,000) 0 (15,000)	\$300,000 30,000 23,500 20,600 9,000 8,000 700 (600) (16,500) (20,000) (80,000) (100,350)	\$0 0 0 0 0 0 0 0
Interest expense on Sample Investment notes Net Cash Flow Provided from Operating Activites	\$57,300 -	(\$64,500)	0 \$33,950	(\$27,400)	(175,000)	\$0
Cash Flow from Capital Investing Activites		(+0.1,000)	, , , , , , , , , , , , , , , , , , , 	(+=1,100)	(4232)	
Sale of GHI, LLC Money Manager liquidations Sale of Waterview Properties Sale of City State Tax Free Fund Distribution from CSFB Strategic Partners II Distribution from CMS Entrepreneurial RE Fund Distribution from Renaissance Hotel Opp Fund Distribution from Sample Boothy J. R.	\$0 40,000 0 0 0 25,000 75,000	\$0 500,000 0 500,000 100,000 250,000 0	\$0 500,000 0 0 0	\$3,000,000 0 0 0 300,000 30,000 0	\$3,000,000 1,040,000 0 500,000 400,000 305,000 75,000	\$0 2,200,000 1,250,000 0 0
Distribution from Sample Realty, L.P. Advance to/repayment from Beachwood Reinvested dividends in City State Tax Free Fund Capital Call to CMS Entrepreneurial RE Fund Investment with new money manager Investment in Tech Technologies Investment in JJK Holdings Investment in 12% Bond Investment in The Example Companies Investment in Beachwood Investment in VVV Concepts	0 (2,000) 0 (70,000) (40,000) 0 0	0 (50,000) 0 0 (10,000) 0 (70,000) 0 0 (1,000,000)	0 50,000 0 (20,000) 0 0 (500,000) (500,000) (1,000,000)	0 0 0 (50,000) 0 0 (500,000) 0	(2,000) (20,000) (20,000) (60,000) (70,000) (110,000) (500,000) (1,000,000) (1,000,000) (1,000,000)	250,000 0 0 0 0 0 0 0 0
Investment in newcompany.com	(500,000)	(500,000)	0	0	(1,000,000)	0

John Sample Cash Flow as of 12/31/2004	<u>Sep.</u>	Oct.	<u>Nov.</u>	Dec.	<u>Total</u>	Projected <u>Jan.</u>
Capital Call to RenaissanceHotel Opp Fund Capital Call to CSFB Strategic Partners II	0 0	0 0	0 0	0 (300,000)	0 (300,000)	(150,000) (150,000)
Net Cash Flow from Capital Investing Activites	(\$472,000)	(\$280,000)	(\$1,470,000)	\$2,480,000	\$258,000	\$3,400,000
Cash Flow Provided (Used) from Lending Activities						
Wells Fargo margin loan principal	\$0	\$0	\$0	\$0	\$0	\$0
Wells Fargo margin loan interest	(800)	(750)	0	0	(1,550)	0
Wells Fargo line of credit interest	(10,000)	0	(6,000)	(5,000)	(21,000)	0
Wells Fargo consumer loan principal & interest	(5500)	(5,500)	(5,500)	(5,500)	(22,000)	0
Wells Fargo home equity loan principal & interest	0	(100,000)	0	0	(100,000)	0
Wells Fargo line of credit principal	0	(750,000)	300,000	(2,500,000)	(2,950,000)	0
Net Cash Flow Provided (Used) from Lending Activities	(\$16,300)	(\$856,250)	\$288,500	(\$2,510,500)	(\$3,094,550)	\$0
Other Sources and Uses of Cash						
Transfers to Jane's Account	(\$150,000)	\$0	\$0	\$0	(\$150,000)	\$0
Transfers to joint account	0	(25,000)	0	(20,000)	(45,000)	0
Federal income Taxes	(30,000)	0	0	0	(30,000)	0
State income Taxes	(25,000)	0	0	0	(25,000)	0
Transfers to personal account	(10,000)	(10,000)	0	0	(20,000)	0
Sample Charity	(3,000)	(3,000)	(6,000)	0	(12,000)	0
Net Cash Flow Provided (Used) from Other Sources and Uses	(218,000)	(38,000)	(6,000)	(20,000)	(282,000)	0
Net Cash Provided /(Used) During the Period	(\$649,000)	(\$1,238,750)	(\$1,153,550)	(\$77,900)	(\$3,119,200)	\$3,400,000
Beginning Cash Balance	11,000,000	10,351,000	9,112,250	7,817,507	11,000,000	7,880,800
Ending Cash Balance	\$10,351,000	\$9,112,250	\$7,958,700	\$7,739,607	\$7,880,800	\$11,280,800

Sample Investments Partnership Cash Flow as of 12/31/2004	<u>Sep.</u>	Oct.	<u>Nov.</u>	<u>Dec.</u>	<u>Total</u>	Projected <u>Jan.</u>
Cash Flow Provided from Operating Activites						
Interest income from John Sample on Sample notes Interest income on cash balances Interest on ABC Xnotes Accounting and legal fees Investment expenses	\$0 4,500 0 (6,000) (5)	\$0 6,000 0 (25,000) (50)	\$0 10,000 0 (500) (125)	\$175,000 10,500 10,000 (1,500) (25)	\$175,000 31,000 10,000 (33,000) (205)	0 0 0 0
Net Cash Flow Provided from Operating Activites	(\$1,505)	(\$19,050)	\$9,375	\$193,975	\$182,795	\$0
Cash Flow from Capital Investing Activites						
Distribution from Goldman Sachs Asian Mezz Fund Liquidation of 345r investment Distribution from Sample Investments Increase in value of Euros Liquidation of 345r II investment kyy Fund liquidation Sale of GHI, LLC Distribution from Sample Building, Boca Raton, FL Capital calls to Fish & Water Opportunity Fund Distribution from Fish & Water Opportunity Fund Capital calls to Goldman Sachs Asian Mezz Fund Net Cash Flow from Capital Investing Activites	\$900,000 750,000 250,000 250 225,000 0 0 0 0 (500,000)	\$5,000 0 0 100,000 0 0 0 0 0 0	\$0 0 70,000 100,000 0 0 0 (300,000) 0 (500,000)	\$0 0 0 45,000 0 0 0 0 0 0 0	\$905,000 750,000 320,000 245,250 225,000 0 (300,000) 0 (1,000,000)	\$0 0 0 0 3,000,000 2,000,000 2,000,000 0 100,000 (1,000,000)
Other Sources and Uses of Cash						
State Franchise Taxes	\$0	(\$45,000)	(\$125,000)	\$0	(\$170,000)	\$0
Net Cash Flow Provided (Used) from Other Sources and Uses	\$0	(\$45,000)	(\$125,000)	\$0	(\$170,000)	\$0
Net Cash Provided /(Used) During the Period	\$1,623,745	\$40,950	(\$745,625)	\$238,975	\$1,158,045	\$6,100,000
Beginning Cash Balance	4,600,000	6,223,745	6,264,695	5,515,404	4,600,000	5,758,045
Ending Cash Balance	\$6,223,745	\$6,264,695	\$5,519,070	\$5,754,379	\$5,758,045	\$11,858,045

Sample Investments Partnership Cash Flow Projected as of 12/31/2004 Oct. Jan. Sep. Nov. Dec. Total Cash Accounts Credit Suisse First Boston account 22Y-404290 1,408,749 0 0 0 Smith Barney account 739-05956 3 3 3 Goldman Sachs account 744-09807 2,607,120 2,707,429 2,330,109 2,380,911 Goldman Sachs account 744-09807 150,648 155,730 155,861 156,012 Wells Fargo account 2000012602465 1,936,429 (41,109)306,489 191,897 Wells Fargo account 2000011237909 2,999,532 2,995,544 75,924 3,393,807 Wells Fargo account 1525895897 23,359 23,381 23,407 23,435 Wells Fargo account 2799-7037 3 3 Total 6,202,232 6,239,244 5,815,404 5,747,805

21,513

25,451

(296, 334)

6,574

John Sample Money Managers as of 12/31/2004

Money Manager	Account #	Market Value <u>12/31/2003</u>	<u>Additions</u>	<u>Withdrawls</u>	Income <u>Received</u>	Fees <u>Paid</u>	Capital Appreciation/ (Depreciation)	Market Value <u>12/31/2004</u>
Balanced Funds								
Scott Balance	xxxxx	2,700,000	350,000	(500,000)	250,000	0	950,000	3,750,000
Scott Balance	xxxxx	1,000,000	25,000	0	100,000	0	375,000	1,500,000
<u>Equities</u>								
Scott Balance	xxxxx	14,500,000	0	(2,750,000)	200,000	(100,000)	1,650,000	13,500,000
Citigroup Global Markets - Jones	xxxxx	3,000,000	0	0	40,000	(65,000)	525,000	3,500,000
Credit Suisse First Boston - Smith	xxxxx	2,000,000	0	0	30,000	(25,000)	495,000	2,500,000
ABC Growth Partners - Black		1,000,000	0	0	0	0	300,000	1,300,000
ABC Growth Partners - Black		400,000	0	0	0	0	50,000	450,000
Berlioz & Company - White	xxxxx	775,000	0	0	0	0	(275,000)	500,000
Equine & Company - Martin	xxxxx	250,000	0	0	0	0	100,000	350,000
Marble Associates - Miller	xxxxx	0	700,000	0	(15,000)	(100)	(534,900)	150,000
AB Coast - Nolan	xxxxx	0	60,000	0	0	0	0	60,000
Hedge Funds								
Beachwood Absolute Return Fund	xxxxx	7,800,000	0	0	0	0	450,000	8,250,000
CMS Manager Select Fund		5,500,000	0	0	0	0	400,000	5,900,000
Credit Suisse First Boston - Smith	xxxxx	1,000,000	0	0	0	0	250,000	1,250,000

John Sample Money Managers as of 12/31/2004

<u>Money Manager</u>	Account #	Market Value 12/31/2003	<u>Additions</u>	<u>Withdrawls</u>	Income <u>Received</u>	Fees <u>Paid</u>	Capital Appreciation/ (Depreciation)	Market Value 12/31/2004
<u>Mixed</u>								
Goldman Sachs - Trimmer	xxxxx	4,000,000	0	0	70,000	0	180,000	4,250,000
ABC "Xnotes 1" due 12/20/2007 2%		1,200,000	0	0	20,000	0	80,000	1,300,000
		\$45,125,000	\$1,135,000	(\$3,250,000)	\$695,000	(\$190,100)	\$4,995,100	\$48,510,000

John Sample Money Managers as of 12/31/2004

as of 12/31/2004				<i>P</i>	erformance			
<u>Money Manager</u>	Account #	Market Value 12/31/2003	Market Value 12/31/2004	Year to date	Inception to date	Inception to date <u>annualized</u>	Start Date	<u>Cost</u>
Balanced Funds								
Scott Balance	xxxxx	2,700,000	3,750,000	47.06%	u/a	u/a		
Scott Balance	xxxxx	1,000,000	1,500,000	46.34%	u/a	u/a		
<u>Equities</u>								
Scott Balance	xxxxx	14,500,000	13,500,000	12.50%	u/a	u/a		
Citigroup Global Markets - Jones	xxxxx	3,000,000	3,500,000	16.67%	40.00%	19.79%	12/13/2002	2,500,000
Credit Suisse First Boston - Smith	xxxxx	2,000,000	2,500,000	25.00%	25.00%	11.76%	11/15/2002	2,000,000
ABC Growth Partners - Black		1,000,000	1,300,000	30.00%	30.00%	6.00%	12/31/1999	1,000,000
ABC Growth Partners - Black		400,000	450,000	12.50%	200.00%	17.39%	6/30/1993	150,000
Berlioz & Company - White	xxxxx	775,000	500,000	-35.48%	u/a	u/a		
Equine & Company - Martin	xxxxx	250,000	350,000	40.00%	40.00%	40.00%	1/1/2004	250,000
Marble Associates - Miller	xxxxx	0	150,000	-83.05%	n/a	n/a	3/8/2004	700,000
AB Coast - Nolan	xxxxx	0	60,000	0.00%	0.00%	n/a	10/29/2004 12/13/2004	9,000 50,000
Hedge Funds							12/13/2004	30,000
Beachwood Absolute Return Fund	xxxxx	7,800,000	8,250,000	5.77%	12.24%	7.00%	4/1/2003 10/1/2003	5,000,000 2,350,000
CMS Manager Select Fund		5,500,000	5,900,000	7.27%	18.00%	10.29%	3/28/2003	5,000,000
Credit Suisse First Boston - Smith	xxxxx	1,000,000	1,250,000	25.00%	25.00%	13.04%	1/31/2003	1,000,000

John Sample Money Managers as of 12/31/2004

as of 12/31/2004				P	erformance			
<u>Money Manager</u>	Account #	Market Value 12/31/2003	Market Value 12/31/2004	Year to date	Inception to date	Inception to date <u>annualized</u>	Start Date	Cost
<u>Mixed</u>								
Goldman Sachs - Trimmer	xxxxx	4,000,000	4,250,000	6.25%	18.32%	9.99%	2/28/2003	3,560,000
ABC "Xnotes 1" due 12/20/2007 2%		1,200,000	1,300,000	10.00%	34.00%	17.00%	12/20/2002	1,000,000
	_	\$45,125,000	\$48,510,000					

John Sample Money Manager Benchmarks as of 12/31/2004

	One	Three	Five	
Portfolio/Index	<u>Year</u>	<u>Years</u>	<u>Years</u>	
Russell 2000	18.30%	11.50%	6.60%	
S&P MidCap 400	16.50%	10.50%	9.50%	
S&P SmallCap 600	22.70%	13.30%	11.60%	
Small-Cap Core Funds	18.40%	11.90%	10.30%	
Small-Cap Growth Funds	10.70%	3.90%	-1.80%	
Small-Cap Value Funds	20.90%	15.60%	16.20%	
Multi-Cap Core Funds	11.10%	4.30%	0.40%	
Multi-Cap Growth Funds	10.70%	1.90%	-7.50%	
Multil-Cap Value Funds	14.40%	6.90%	5.40%	
U.S.Diversified Equity Funds	12.00%	4.80%	0.50%	
Dow Jones Industrials	5.30%	4.70%	0.70%	
S&P 500	10.90%	3.60%	-2.30%	
Nasdaq	8.60%	3.70%	-11.80%	
Dow Jones Wilshire 5000	12.60%	5.50%	-1.40%	
Small-Cap Growth Funds Small-Cap Value Funds Multi-Cap Core Funds Multi-Cap Growth Funds Multil-Cap Value Funds U.S.Diversified Equity Funds Dow Jones Industrials S&P 500 Nasdaq	10.70% 20.90% 11.10% 10.70% 14.40% 12.00% 5.30% 10.90% 8.60%	3.90% 15.60% 4.30% 1.90% 6.90% 4.80% 4.70% 3.60% 3.70%	-1.80% 16.20% 0.40% -7.50% 5.40% 0.50% 0.70% -2.30% -11.80%	

Goldman Sachs John Trimmer Assets Held as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	Gain/Loss	Remaining Commitment
Sample Family Partnership						
Goldman Sachs Asian Mezzanine Partners 2003-A, L.P. Euros (1,755,575 euros @ 1.3562) ABC "Xnotes 1" due 12/20/2007 2% HFRX Global Hedge Fund Index Call Warrants exp 7/31/07 Cash	2/19/03 6/15/02 12/20/02 7/23/02	1,000 6,000	\$2,500,000 2,000,000 1,000,000 1,000,000 150,000	2,800,000 2,429,632 1,300,000 950,000 150,000	\$300,000 429,632 300,000 (50,000)	\$6,814,905
Total			\$6,650,000	\$7,629,632	\$979,632	\$6,814,905
John & Jane Sample						
Equities Large Cap Global Fundamental Values Trackers Zero Strike Call Warrants on the Large Cap Global Fundamental Values USD - C Index (Long/Short on	4/21/03	1,000	\$782,000 1,000,000	\$942,500 1,000,000	\$160,500 0	
FTSE All-World Index) exp 4/21/06 HFRX Global Hedge Fund Cash		6,000	1,100,000 1,500,000	1,011,300 1,500,000	(88,700) 0	
Total			\$4,382,000	\$4,453,800	\$71,800	
Total Both Accounts						
Goldman Sachs Asian Mezzanine Partners 2003-A, L.P. Euros (1,755,575 euros @ 1.3562) HFRX Global Hedge Fund Equities		12,136	\$2,500,000 2,000,000 2,100,000 782,000	\$2,800,000 2,429,632 1,961,300 942,500	\$300,000 429,632 (138,700) 160,500	\$6,814,905
ABC "Xnotes 1" due 12/20/2007 2% Large Cap Global Fundamental Values Trackers Zero Strike Call Warrants on the Large Cap Global Fundamental Values USD - C Index (Long/Short on FTSE All-World Index) exp 4/21/06		1,000	1,000,000 1,000,000	1,300,000 1,000,000	300,000 0	
Cash			1,650,000	1,650,000	0	
Total			\$11,032,000	\$12,083,432	\$1,051,432	\$6,814,905

	Goldman Sachs John Trimmer Assets Held as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>	Remaining <u>Commitment</u>
<u>Equities</u>							
Stock A		6/18/04	25,000	\$175,000	\$175,000	\$0	0%
Stock B		3/15/04	25,000	17,000	150,000	133,000	782%
Stock C		12/2/04	5,000	100,000	100,000	0	0%
Stock C Calls		12/3/04	50	(10,000)	(7,500)	2,500	-25%
Stock D		Var	20,000	500,000	525,000	25,000	5%
Total				\$782,000	\$942,500	\$160,500	21%
HFRX Global Hedge	<u>Fund</u>						
	Fund Index Call Warrants exp 7/31/07 as at 1099, at 12/31 index was 1137, +3.5%	5/14/04	2,500	\$500,000	\$375,000	(\$125,000)	-25%
HFRX Global Hedge F	Fund Index Call Warrants exp 7/31/07 as at 1094, at 12/31 index was 1137, +3.9%	7/23/04	3,636	600,000	636,300	36,300	6%
Total			6,136	\$1,100,000	\$1,011,300	(\$88,700)	-8%
							• ···
Caldman Casha Asi	on Marranina Dartmara 2002 A. I. D.			Euros @	110 ¢		Committment
Goldman Sachs Asia	an Mezzanine Partners 2003-A, L.P.			<u>1.3562</u>	<u>US \$</u>	<u>Euros</u>	<u>US \$</u>
Total commitment						7,000,000	\$9,493,400
Investment advisor's f	fees 3/15/2004 - 9/30/2004	4/2/04		100,000.00		6,900,000	\$9,357,780
Initial capital contribut	ion	4/2/04		2,500,000.00		4,400,000	\$5,967,280
Fund capital call		6/8/04		325,000.00		4,075,000	\$5,526,515
	iterest to LB Offshore Partners	5/6/04		(1,000,000.00)		5,075,000	\$6,882,715
Fund capital call		9/22/04		375,000.00		4,700,000	\$6,374,140
	apital (subject to recall)	9/29/04		(750,000.00)		5,450,000	\$7,391,290
Investment advisor's f	fees 10/1/2004 - 3/31/2005	9/30/04		50,000.00		5,400,000	\$7,323,480
Fund capital call		11/19/04		375,000.00		5,025,000	\$6,814,905
Subtotal				1,975,000.00	2,678,495		
Legal fees on transfer	•			2,000.00			
Total				1,977,000.00	\$2,678,495		

	Goldman Sachs John Trimmer Assets Held as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>	Remaining <u>Commitment</u>
Euro Reconciliation							
Purchase w/ US \$ 4,500	0,000 @ 1.2211	3/26/04		3,750,000.00			
fund capital call	-,	4/2/04	<u>.</u>	(2,500,000.00)			
fund capital call		4/2/04	<u> </u>	(100,000.00)			
fund capital call		6/8/04	<u> </u>	(325,000.00)			
sale of 5/12 of commitm	nent	6/24/04	•	1,000,000.00			
legal fees for sale		6/24/04	•	(1,500.00)			
fund capital call		9/22/04	•	(375,000.00)			
cash distribution		9/29/04		750,000.00			
Investment advisor's fee	es 10/1/2004 - 3/31/2005	9/30/04		(50,000.00)			
interest on euro balance	е	thru10/31		10,000.00			
fund capital call		11/19/04		(375,000.00)			
interest on euro balance	е	11/22/04		3,000.00			
interest on euro balance	е	12/21/04		5,000.00			
Remaining Euros		12/31/04		1,791,500.00	\$2,429,632		
Euro Shortfall to meet	t remaining commitment			3,233,500	\$4,385,273		
Total Euro related inves	stments			3,768,500	\$5,229,632		

Investing Brothers, Inc. William Williams Venture Investments as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>	
John Sample account #123454						
Cash and Managed Equities						
Cash			\$375,000	\$375,000	\$0	
Stock 13	10/17/00	8,000	45,000	20,500	(24,500)	-54%
Stock 14	1/8/03	80,000	160,000	35,000	(125,000)	-78%
Stock 1	11/18/99	35,000	100,000	0	(100,000)	-100%
Stock 2	5/18/04	25,000	40,000	35,000	(5,000)	-13%
Stock 3.(purchased 5/17/2004 - 7/22/2004)		20,000	425,000	460,000	35,000	8%
Stock 4	11/17/96	206,720	50,000	400,000	350,000	700%
Stock 5	12/18/95	3,800	40,000	5	(39,995)	-100%
Stock 6		86,000	325,000	3,000,000	2,675,000	823%
Stock 7		39,000	125,000	1,000,000	875,000	700%
Stock 8	12/10/97	10,000	25,000	3,000	(22,000)	-88%
Stock 9	11/17/01	20,500	75,000	150,000	75,000	100%
Stock 10	2/16/01	8,500	20,000	30,000	10,000	50%
Stock 11	9/13/99	45,000	145,000	80,000	(65,000)	-45%
Stock 12	12/18/95	6,000	9,000	8,000	(1,000)	-11%
Total Cash and Managed Equities			\$1,959,000	\$5,596,505	\$3,637,505	186%
Restricted Stock, Debt and Warrants						
Stock 5	8/31/02		\$250,000	\$245,000	(5,000)	-2%
5% promissory note due 12/15/2005, with payments of \$3,148 per month and balloon of \$225,877.						
Stock 15	9/15/04	40,000	40,000	40,000	0	0%
restricted common shares, second round at \$1.10 per share	10/12/2004	60,000	65,000	65,000	0	0%
versus \$1 first round.	10/12/2004	00,000	00,000	00,000	U	076
Stock P - purchased restricted stock in a private sale,	1/5/04	30,000	90,000	225,000	135,000	150%
stock is registered and can be sold by prospectus. (NESO)	1/3/04	50,000	30,000	220,000	100,000	15070
Company A Group - 12% note maturing 3/1/2009	3/1/04	1,000	1,000,000	1,000,000	0	0%
with warrants to purchase 14,000 common shares	J/ 1/0 -1	1,000	1,000,000	1,000,000	O	070
exercisable at \$10 per share, expiring 2/11/2009. Note is						
payable quarterly and is current.						

Investing Brothers, Inc. William Williams Venture Investments **Purchase** as of 12/31/2004 <u>Units</u> Cost Market Gain/Loss <u>Date</u> Corporation, Inc. - received in forced conversion of 280,000 preferre 275,000 1,300,000 1,000,000 6/25/03 300,000 333% at \$1.05 per share, with 42,858 warrants from original 45,000 175,000 175,000 0 preferred, exercisable at \$1.11 per share, expiring 4/30/2006. Stock is registered and can be sold by prospectus. (DDD) **Total Restricted Stock, Debt and Warrants** \$1,745,000 \$3,050,000 \$1,305,000 75% \$3,704,000 \$8,646,505 \$4,942,505 Total John Sample account # 123454 133%

Investing Brothers, Inc. William Williams Venture Investments as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>	
Sample Venture Fund account # 13579						
Cash and Managed Equities						
Cash Stock AA Stock BB		20,000 1,000	\$225,000 55,000 4,500	\$225,000 675,000 30,000	\$0 620,000 25,500	1127% 567%
Total Cash and Managed Equities			\$284,500	\$930,000	\$645,500	227%
Restricted Stock, Debt and Warrants						
Company 1 - \$200,000 invested to purchase note at a discount payable quarterly at prime plus 2 (6.5%) with original principal of \$329,004 due 12/31/2007 with warrants to purchase 21,645 common shares exercisable at \$1 expiring 4/21/2006. Note is current. (ARIS) Trades @ \$2.30	9/25/02		\$170,000	\$275,000	\$105,000	62%
Company 2 restricted stock received in PIPE at 7 cents per share, (TLNT), trades at 11 cents.	12/22/04	1,500,000	100,000	100,000	0	0%
Company 4 restricted common shares, second round at \$1.10 per share versus \$1 first round.	5/22/03	100,000	100,000	125,000	25,000	25%
Company 5 - common shares in privately held company.	3/1/04	50,000	500,000	525,000	\$25,000	5%
Company 6- no public market, last financing in 2/2004 at 25 cents, last trade 15 cents.	2/5/02	150,000	300,000	25,000	(275,000)	-92%
Company 7 Series A-1 7.5% Convertible Preferred shares convertible into 763,942 common shares, currently trading at 99 cents per share. (WMCO)	4/22/98	775,000	500,000	500,000	0	0%
Total Restricted Stock, Debt and Warrants			\$1,670,000	\$1,550,000	(\$120,000)	-7%
Total Sample Venture Fund account # 13579			\$1,954,500	\$2,480,000	\$525,500	27%

Investing Brothers, Inc. William Williams Venture Investments as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>	
Sample Investments LLC account #2468						
Cash and Managed Equities						
Cash			\$125,000	\$125,000	\$0	
Total Cash and Managed Equities			\$125,000	\$125,000	\$0	
Restricted Stock, Debt and Warrants						
Company Z - original \$100,000 invested in 7% convertible note which was exchanged for a new 6% note with warrants to purchase 170,207 common shares at .44064 per share expiring 2/28/2007 on 3/20/2002. This note was exchanged for a new prom. note due 3/1/2006 for \$106,615 on 3/1/2003 with 362,284 common shares which was exchanged for new note and add'l equity of 242,319 common shares on 10/28/2004.	1/15/01	375,000 250,000 175,000 wts	55,000 0 13,500 0	60,000 0 15,000 0	5,000 0 1,500 0	9% 0% 11% 0%
Total Restricted Stock, Debt and Warrants			\$68,500	\$75,000	\$6,500	9%
Total Sample Investments LLC account #2468			\$193,500	\$200,000	\$6,500	3%
Total Investing Bros Investments			\$5,852,000	\$11,326,505	\$5,474,505	94%

Fish & Water George Fish Venture Investments as of 12/31/2004	Purchase <u>Date</u>	<u>Units</u>	<u>Cost</u>	<u>Market</u>	<u>Gain/Loss</u>
John Sample					
XXX Associates, LLC - single purpose LLC used to make investment in DDD, Inc., a privately held company. LLC owns a non-interest bearing, subordinated unsecured Convertible Promissory Note.	9/2/04		\$2,000,000	\$2,000,000	\$0
DDD is involved in the discovery, development and commercialization of					
SSS, Inc 10% Secured Convertible Promissory Note due 10/31/2004 w/ warrants; maturity extension available to 4/1/2005; interest accrues to maturity. \$6.5M financing.	2/12/03 10/31/03		500,000 500,000	500,000 500,000	0 0
Company provides technology that supports high					
ZMZ - 10% Series E Note, company being recapitalized; John Sample will receive 14,855,046 Series A-1 Cor Preferred shares valued at .07123/share. (incl. accr. interest)	7/10/03 1/10/04		500,000 500,000	500,000 500,000	0 0
Company provides					
KJHG Inc formerly GHJK., Inc 40,000 Series B Preferred Stock at \$8 per share convertible 1 for 1 into IFMS Common Stock.	7/20/04		300,000	300,000	0
Company provides					
QQQ Technolgies, Inc original bridge loan converted into Series A Preferred Stock at .12/share. As part of bridge also received warrant for 125,000 shares @ .13/share Next round of financing expected at .18/share.	9/10/03 4/29/04	600,000 1,500,000	75,000 175,000	75,000 175,000	0 0
Company provides					
Total			\$4,550,000	\$4,550,000	——————————————————————————————————————

Fish & Water George Fish Venture Investments Purchase Gain/Loss as of 12/31/2004 **Date Units** Cost Market Sample Venture Fund, L. P. KJHG Inc 5/5/03 \$0 \$0 0 formerly GHJK Inc. - 10% Subordinated Promissory Note due 5/30/2006 w/ 37,500 warrants; ex. price .01/share; expiring 5/30/2006. Note and accrued interest was repaid in December. Company provides TWWA, LP - owns Preferred Series B 100,000 6/19/03 100,000 0 shares in LMN @ \$1 per share. \$34M financing. 50,000 50,000 7/2/03 \$150,000 \$0 Total \$150,000

Sample Family Grandchildren

								Performance		
		Account		Date	Cost/	Market	Market		Since	
	<u>DOB</u>	<u>Number</u>	<u>Shares</u>	<u>Acquired</u>	Gift Value	<u>12/31/2003</u>	<u>12/31/2004</u>	<u>2004</u>	<u>Inception</u>	<u>Annualized</u>
Sample Son 1										
FBO Grandchild A										
UGMA										
Cash 1.095% taxable		xxxxx		12/31/2003	\$22,000	\$22,000	\$22,150	0.68%	0.68%	0.68%
College Bound Fund										
Aggressive Growth		XXXXX	1200	1/2/2002	10,000	10,400	11,750	12.98%	17.50%	5.83%
Growth		XXXXX	1200	1/2/2002	10,000	10,300	12,000	16.50%	20.00%	6.67%
Sample Equity Fund, L.P UGM	4			12/31/2004	20,500	n/a	30,000	n/a	n/a	n/a
Citigroup - All Cap Value				1/1/2005	20,500	n/a	30,000	n/a	n/a	n/a
Total					\$83,000		\$105,900		27.59%	
rotar					φοσ,σσσ		ψ100,000		21.0070	
FBO Grandchild B	1/1/2000									
UGMA										
Cash 1.095% taxable		xxxxx		12/31/2003	\$22,000	\$22,000	\$22,150	0.68%	0.68%	0.68%
College Bound Fund										
Aggressive Growth		xxxxx	1198.237	1/2/2002	10,000	10,400	11,750	12.98%	17.50%	5.83%
Growth		XXXXX	1202.287	1/2/2002	10,000	10,300	12,000	16.50%	20.00%	6.67%
Sample Equity Fund, L.P UGM	4			12/31/2004	20,500	n/a	30,000	n/a	n/a	n/a
Citigroup - All Cap Value				1/1/2005	20,500	n/a	30,000	n/a	n/a	n/a
Total					\$83,000		\$105,900		27.59%	